

KENYA MEDICAL SUPPLIES AUTHORITY

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All Correspondence should be addressed to Chief Executive Officer

When replying please quote our ref:

Ref: USAID/KEMSA/OIT 001/2016-17

Date: July 19, 2017

Attn.: All Prospective Bidders

CLARIFICATION 1

RE: ADDENDUM TO TENDER NO. USAID/KEMSA MCP OIT 001/2016-17 FOR SUPPLY AND DELIVERY OF LABORATORY EQUIPMENT

The aforementioned tender refers.

We hereby respond to questions raised by two prospective bidders as follows:

Question 1:

Specifications for Item No. 19 Ventilated Work Station TB Hood specifies that the unit should protect worker and environment. In order to protect the environment, the High Efficiency Particulate Air (HEPA) filter is required. Please kindly specify if the hood requires having a HEPA filter.

Response 1:

The purpose of the Ventilated Work Station (TB Hood) is to provide a safe work environment when preparing sputum smears for AFB staining or sample manipulations that inactivate sputum specimens for automated molecular testing systems e.g., GeneXpert. The Ventilated Work Station is a low cost technology for AFB staining, especially in settings where adequate natural or mechanical ventilation cannot be achieved. The TB Hood is not a Biological Safety Cabinet; and therefore HEPA filter is not a requirement. (For more details please refer to the Manufacturing, Validation and User Guide attached.

A handwritten signature in black ink, appearing to be a stylized name, located below the response text.

Question 2:

We have referred above bid document as the Bid document consisting 23 items and require more time to do good work for getting best offer for supply of equipment.

- (i) 1.7 Proposal; Lump-sum (all inclusive). Please give site-wise items delivery schedule/list with address. So that we can calculate the local Inland transportation charges. Can we offer the FOB & C&F price?
- (ii) A Preliminary Evaluation, required document point no.5. Please confirm for each item/all items fixed BG USD 10000/-.
- (iii) Annex A - Product Specification, Pricing & Delivery Schedule. (Delivery details: Delivery sites will invariably be approximately 500KM from Nairobi). We need the delivery sites address as we need to calculate the local inland transport of each equipment.

Therefore we would request you kind self to look into the matter and extend the due date of Bid submission till further period of 15-20 days so that we can submit very competitive offer meeting all the requirements mentioned in the tender document.

Response 2:

- (i) Price offered **MUST** be delivered duty unpaid up to named place of destination. Further there will be various delivery sites for equipment ranging from Nairobi and up to but not exceeding a radius of 500KM from Nairobi.
- (ii) The amount of Bid Security required is for all items and not per item.
- (iii) The closing/opening date remains the same i.e 27th July 2017 at 10:00am local Kenyan time.

Question 3:

I kindly ask for clarification on the matter regarding tender no: USAID KEMSA MCP OIT 001/2016-17 "Supply and Delivery of Laboratory Equipment". This is in regards to the item number 12 which is Laboratory freezer 400l. On the Price Schedule the capacity is listed as 400l but on technical specification sheet it is listed as 700l. Kindly clarify on the correct capacity.



Response 3:

The required capacity is 400L.

Question 4:

1. Item 2: The specification: RCF of 100-12000g, RPM of 100 to 25000. Using the relationship: $RCF = 1.12 \times \text{Radius} \times (\text{RPM}/1000) \times (\text{RPM}/1000)$ gives a centrifuge with an effective radius of 17.6mm which to us appears too small. This does not appear practical.

2. Item 3: RCF of 100-12000g, RPM of 100 to 3000. Using the relationship: $RCF = 1.12 \times \text{Radius} \times (\text{RPM}/1000) \times (\text{RPM}/1000)$ gives a centrifuge with an effective radius of 1190.4.6mm which to us appears too large. This does not appear practical. Kindly clarify to enable us move forward with our offer.

Response 4:

Relative centrifugal force (RCF) and the Revolutions per minute (RPM) have been provided in the specifications as a range to allow for acceptability of various proposals. The radius is measured from the center of the centrifuge rotor to the end of test tube carrier. The proposed RCF and RPM are not static as provided since typically in a centrifuge, these are variable measurements while the radius is always a constant.

A visit to the nomogram for calculating the relative centrifugal forces would be helpful.

Question 5:

1. In the tender document it has been asked for original manufacturers brochures. We would like to request for submission of original scanned color brochures as getting courier for original manufacturer brochure from different countries is a lot of time taking
2. Kindly confirm whether bidder can submit Bid security as insurance bond from approved insurance company under Public Procurement Authority.



Response 5:

- 1. Only Original Manufacturers brochure shall be considered. Refer and comply with the Tender requirement.**
- 2. Tender securities from insurance companies shall not be acceptable. Submit Original Bid Bond from the Bank.**

Question 6:

Is it possible to participate in some lots in this tender if not in a position to do all lots?

Response 6:

A bidder can participate in one or more items in the tender.

Yours faithfully,



John Kabuchi
Procurement Manager
FOR: Ag. CHIEF EXECUTIVE OFFICER