

# KENYA MEDICAL SUPPLIES AUTHORITY

Commercial Street, Industrial Area  
P.O. Box 47715, 00100 GPO,  
Nairobi, Kenya



Tel: +254 20 3922000, Fax: +254 203922400  
GSM +254 719 033000, +254 733 606600  
Email: info@kemsaco.ke

*All Correspondence should be addressed to Chief Executive Officer*

When replying please quote our ref:

**Ref: KEMSA/PROC/OIT 03/2018**

**Date: 22<sup>nd</sup> October, 2018**

**To all Bidders,**

## **CLARIFICATION NO. 2**

Dear Sir/Madam,

### **RE: TENDER NO KEMSA/OIT 03/2018-2020 FOR SUPPLY OF LABORATORY DEVICES AND REAGENTS**

The following queries were raised by interested bidders and responses made as below: -

**Question 1: (i)** For Lot No. 3 HB machines and Lot No.4 HBA1C machine do we submit samples (machine) or brochures? Kindly clarify.

**Response:**

Bidders are advised to submit **ORIGINAL COLOURED** Brochure/ Catalogue or both for evaluation of Lot 3 and Lot 4 items.

**Question 1 (ii):** For lot 4 HB Cuvettes, do we submit a pack of 200 or a pack of 25 as a sample? Kindly clarify.

**Response:**

Bidders are advised to submit a minimum unit of measure with all Manufacturer and Products details indicated.

**Question 1 (iii):** Lot 3 HB Meter Analyzer: Do we give Sample for Evaluation or we can provide detailed brochure as alternative for Evaluation purposes.

**Response:**

Bidders are advised to submit **ORIGINAL COLOURED** Brochure/ Catalogue or both for evaluation of Lot 3 and Lot 4 items.

**Question 1 (iv):** HB Cuvettes - Can we quote for Strips or Cartridges instead? Since the Price Schedule mentions Cuvettes.

**Response:** Bidders can provide strips, cartridges or cuvettes with minimum pack size with all manufacturer and product details indicated.

**Question 1 (v):** Lot 4 HBA1C Analyzers: Do we also give Sample for Evaluation or we can provide Detailed Brochure for evaluation purposes.

**Response:**

Bidders are advised to submit **ORIGINAL COLOURED** Brochure/ Catalogue or both for evaluation of Lot 3 and Lot 4 items.

**Question 1 (vii):** HBA1C Cuvettes – Are we allowed to quote for Cartridges instead with different pack size not as mentioned in the Price Schedule?.

**Response:** Bidders can provide strips, cartridges or cuvettes with minimum pack size with all manufacturer and product details indicated.

viii) In the Case we give HB Analyzer and HBA1C Analyzers are we allowed retrieving them back after Evaluation and Award?.

**Response:** Yes, unsuccessful bidders can retrieve back their samples.

**Question 2:** For Lot No.4-Item No1 and 2- HBA1C analyzer and HBA1C cuvettes, the tender requires us to quote for the analyzer and cuvettes (tests) separately; however we have a point of care unit which has a monitor with 10 & 20 calibrated HBA1C tests as 1 unit. Our analyzer system is CLIA waived, IFCC, NGSP & FDA certified.

Our HBA1C analyzer is a portable battery operated analyzer which is, easy to use and accurate and provides results in 5 minutes which allows immediate consultation with the patient. It can be used in multiple exam rooms and require no maintenance. Please see attached brochures for the product.

We would like to quote for this device as it is an easy to use quality analyzer that does not require lab technicians, but need some clarification on how we can quote as our unit already has 20 calibrated tests. We shall therefore not be able to quote for the analyzer and tests separately.

**Response:** Bidders are advised to adhere to the provided technical specifications. Further, the Analyzer should **NOT** be disposable.

Yours faithfully,



**CAROLINE GICHINGA**  
**FOR: CHIEF EXECUTIVE OFFICER**